

Your CHAMBER Matters

OUR MISSION

To improve, promote, and advocate for the business community in and around Morton Grove.

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Chamber Staff

Mark Pendergrass • Executive Director
Claire Sherman • Assistant to the Director

Meet Morton Grove Historical Society

Our January 2008 Member of the Month

The Morton Grove Historical Society began under the direction of a Village senior citizens' organization in the early 70's. The Society became an official not-for-profit 501(c)(3) in 1976 in celebration of our nation's Bi-centennial. The Society has been cooperating with many organizations in our community towards the preservation and protection of historical structures and landscapes since its inception. The designation and interpretation of historic sites are marked by bronze plaques throughout our village, and the Society continues to search out, collect, and preserve materials and objects that reflect Morton Grove's unique heritage to this day.



In the early days, the Society stored its collection in the lower level of the Village Hall. As their collection grew, it became apparent to the group that a larger facility was necessary to house this priceless collection for future generations. Through the efforts of local fundraisers and generous donations from local businesses and private citizens, \$50,000 was raised to move and refurbish Dorothy Yehl's House on Lincoln Avenue. The Haupt-Yehl House was built in 1888 by Dorothy's grandfather, Nicholas Haupt, and represents a typical farmhouse from the turn-of-the-century in Morton Grove. The Society purchased this house for the sum of one dollar, with the stipulation that the house be moved to a new location. The Morton Grove Park District offered the present site for the

building in Harrer Park. Through the diligence of the Society's members and the cooperation of the Park District, the Haupt-Yehl House was successfully moved to its new location in 1984 and dedicated as the Morton Grove Historical Museum in 1986.

The Morton Grove Historical Society, in cooperation with the Morton Grove Park District, also provides related educational services for the purpose of increasing and enriching public knowledge about the Village of Morton Grove to the community and dozens of local schools. To continue to meet the needs of our growing and changing community, the Society and the Park District have once again embarked on an exciting new project - an Education Center Annex. This 1,400 square foot archival storage and classroom facility, which will benefit our entire community, is under construction just east of the historic 1888 farmhouse on land contributed by the Village of Morton Grove. \$110,000 in charitable contributions for the completion of this \$520,000 capital project is still necessary to bring this project to fruition. Contact the Morton Grove Historical Museum for details on becoming a supporter of the Education Center Annex or to become a member of the Morton Grove Historical Society, (847) 965-0203. Contributors will be recognized at the Spring 2008 Dedication Ceremony.

*Keep an eye out
for your invitation to our*

FESTIVAL OF STARS

31st Annual Awards Dinner

Gabriel S. Berrafato To Receive MGCCI'S 2007 V.I.P. Award At Annual Dinner



The votes are in, and this year's V.I.P. is Gabriel S. Berrafato, an icon in the Village of Morton Grove for decades. His list of achievements could fill several pages of this newsletter, and Gabe is loved and respected throughout our community for his upbeat personality and wise counsel.

Gabe was born and raised in the Chicagoland area and received his undergraduate and

Grove Fire and Police Commission, a member of the Oakton Community College Ad Hoc Site Committee, and a member of the Village of Morton Grove Beautification Committee.

Community service has also been an important part of Gabe's career. He served as a Director for two terms of the Morton Grove Chamber of Commerce and Industry and was a charter member and a State Director of the Morton Grove Jaycees. He's also served on the Board of Directors of the Action Party of the Village of Morton Grove and has been a member of the American Legion Post 134 for over 40 years.



Gabe recently lost his beloved wife Irene after 55 years of marriage. He is devoted to his 7 children and 10 grandchildren. He enjoys playing golf, especially at the Ridgemoor Country Club, where he served as Club President from 2002 through

2005. He is also rumored to be the most dedicated and loyal DePaul Blue Demons basketball fan in the history of Morton Grove.

Gabe will be honored at the Chamber's Annual Dinner and Festival of Stars to be held January 31, 2008, at the Chateau Ritz in Niles. For tickets and information on how you can join us in honoring Mr. Berrafato, please contact the Chamber office at 847-965-0330.

law degree from DePaul University. In law school, he served as the Associate Editor of the school's first law review publication. He has been a member of the Illinois State Bar Association and the Chicago Bar Association for over 50 years and has been a member of the Justinian Society for 20 years.

Almost all of Gabe's professional career has been here in the Village of Morton Grove. Gabe has and continues to represent area residents and businesses in a wide variety of matters – from real estate closings and estate planning to complex business litigation. Gabe has also actively participated in local government. He served as Village Attorney or Special Counsel to six mayors: Robert Schreiber, Jules Bode, Herbert Houndt, Richard Flickinger, Richard Hohns, and Daniel Scanlon. He also served as General Counsel for the Niles Park District for 16 years and the Morton Grove Park District for 13 years. He served as the Chairman of the Morton Grove Sign Board of Appeals, the Secretary of the Morton



Photos: Gabriel Berrafato with friends and family at the 2007 MGCCI Holiday Party held at Rivals Sports Bar.

Quote of the Month:

"Although no one can go back and make a brand new start, anyone can start from now and make a brand new ending."
Unknown

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Welcome New Members!

HL Development

In November, a crowd of family, friends, and business partners joined HL Development owners and long time MGCCI members Terry Liston and Tony Hofeld break ground at 5901 Dempster. Construction is in full swing on their 13,000 square foot Class A professional building which will be divided and sold as office condominiums.

5901 Dempster Professional Center is the culmination of Terry and Tony's long time goal of owning their own professional offices. The structure is expected to be completed by mid-Spring 2008, with sales of the units from 850 to 3,200 square feet beginning now. The building features state-of-the-art new construction and each unit's interior will be fully customizable. Professionals and their customers will appreciate the building's prime location in the heart of the Morton Grove's commercial district as well as its abundant parking.

Ownership and rental opportunities are still available. To learn more about the 5901 Dempster Professional Center, please see their enclosed insert in this newsletter or contact them as listed below.



HL Development's groundbreaking at 5901 Dempster Professional Center

HL Development
Terry Liston & Tony Hofeld
847-967-8200
www.5901Dempster.com

Prime Care Resource, Inc.

The goal and mission at Prime Care Resource, Inc. is an important one, and that is to provide premier quality home health care for their clients in a home or health care facility. Prime Care accomplishes this by ensuring that their dedicated staff is properly certified and committed to their clients and their mission. The staff understands that each client has different health care needs, and they strive for excellence in care and services that are individually catered to meet and exceed their client's needs.

Prime Care Resource, Inc. was established in 1994 to respond to the growing need for quality home health care. Their personnel are experienced in various home health care settings including assisted living, retirement centers, and the home. Their services include: Skilled Nursing (RN), Certified Nursing Assistant (CNA/HHA), Physical Therapy, Occupational Therapy, Speech Therapy, and Medical Social Worker. They are also able to provide you with a homemaker companion who will be able to help you with general housekeeping, meal preparation, personal care, laundry, grocery shopping, and transportation. Their staff is available for part-time, full-time, live-in or on a come and go basis to meet and exceed the needs of clients.

Prime Care Resource, Inc. employees are partners in their success. They are properly certified and undergo a rigorous screening process before they are accepted for employment with the company. They uphold the mission statement for every assignment.

Because of their commitment to their clients and excellence in home health care, Prime Care Resource, Inc. was named one of Home Health Line's 2006 Home Care Elite Top 100 Agencies in the United States.

Prime Care Resources, Inc.
Local: (847) 827-4448
Toll free: (866) 666-6156
1420 Renaissance Drive Suite 410
Park Ridge, Illinois 60068
www.primecareresources.com

Metro Maintenance Service, Inc.

The Morton Grove Chamber of Commerce and Industry is delighted to welcome back Metro Maintenance Service, Inc to the Chamber!

Established in 1979, Metro Maintenance Service, Inc. offers full service commercial and office cleaning on a daily, weekly or monthly basis. Expanded services include complete floor care, carpet care and window cleaning.

Some of the chamber membership have used Metro Maintenance Service, Inc. and have some nice things to say: Bud Swanson of Morton Grove Department of Family Services said "The Village of Morton Grove would like to recognize your company for it's efficient and contentious service. Cook Nancy S. Watson said "How gorgeous the floors look, I couldn't be happier, you guys couldn't have done a more beautiful job..."

Metro Maintenance Service, Inc. also has satisfied customers at medical and dental offices, banks, office buildings, factories and stores. They work hard to provide a "spotlessly clean" image for their customers.

If you need a cleaning service to do your "dirty work," give Metro Maintenance Service, Inc. a call, and Ann Urbach will give you a free estimate of Metro's professional, reasonable, and efficient services.

Metro Maintenance Service, Inc.
Ann Urbach
Office: 847-677-8113
Fax: 847-677-8117
www.metro maintenanceservice.com





ORMAN CHIROPRACTIC



Orman Chiropractic cuts the ribbon with Mayor Rick Krier, Bill Neuendorf & Mark Pendergrass.

Your News & Events

New Office and New Location for Orman Chiropractic

Congratulations to Orman Chiropractic! They have relocated to a beautiful new location, after many years at their previous location. Orman's new, state-of-the-art treatment center is now located at 5833 Dempster in Morton Grove. For over 20 years, Orman Chiropractic has been helping people manage their pain while guiding them through the healing process. They specialize in treating all types of pain, including headaches, neck pain, low back pain, sciatic pain, radiating pain, muscular pain, and joint pain.

Orman Chiropractic
5833 Dempster Street
Morton Grove, IL 60053
847-967-0101

an entrance to a public place. "No Smoking" signs or the international "No Smoking" symbol must be clearly and conspicuously posted in each public place and place of employment where smoking is prohibited and all public ashtrays must be removed. The following locations are exempt from the Smoke Free Illinois Act.

- Private Residences (except when used as a business, childcare, adult care or health care facility)
- Private Vehicles
- 25% of hotel/motel rooms may be permanently designated as smoking rooms
- Retail Tobacco Stores (may not serve food or drink and must derive 80% of gross receipts from the sale of tobacco products)
- Private/Semi-private rooms in nursing homes or long term care facilities

The Illinois Department of Public Health (IDPH) is the lead state agency responsible for enforcement, however, local health departments and local law enforcement are also able to write citations. To learn more about the new law, contact IDPH at 217-782-4977 or www.smoke-free.illinois.org the American Cancer Society at 847-328-5147 or www.smokefreeillinois.net.



Smoke Free State in 2008

On January 1, 2008, all public places and places of employment in Illinois—including bars, taverns, casinos, and restaurants will be required to go smoke free, protecting employees and the general public from the danger of secondhand smoke. Smoking will be prohibited in a public place or place of employment or within 15 feet of

Notes From The Executive Director, Mark Pendergrass

Greetings MGCCI members and Happy New Year! We're gearing up for an exciting year in 2008. **Here are two big things to expect:**

A) Beginning this month, the MGCCI will begin its Ambassadors program. In addition to me, the **Morton Grove Chamber Ambassadors** will be the public relations arm of the MGCCI. Our Ambassadors will be contacting new members, talking to prospective members, and attending and volunteering at events. We'll be building good will within the business community and the community at large. If you can commit to (1) personally calling or visiting a handful of members and prospective members each month, (2) attending a monthly meeting (immediately following our Board meeting on the first Wednesday of the month, from 5-5:30 PM), and (3) attending MGCCI events, please call me at 847-965-0330 or

email me via director@mgcci.org. This will be a great opportunity to get out and network for the MGCCI, yourself and your business!

B) Near the end of January, you'll receive a price list for advertising rates for our **2008-09 Morton Grove Community Guide and Directory!** Our bi-annual publication will be published and mailed out to over 10,000 businesses and residents in Morton Grove by 5/31/08. This year's Guide will have a BRAND NEW FORMAT – instead of the magazine style we've used for many years, we'll be changing to a smaller, thicker, book-style (8.5" x 5.5") guide with a book-like spine. I believe the change in size and format will prompt the recipients to KEEP and USE this guide for the entire 2-year shelf life, thus maximizing exposure for our members. The new size will fit nicely in a glove box or on a shelf or in a drawer by the phone.

NEWS?

If you would like your news or event item featured in upcoming months, please contact the Chamber office at 847-965-0330 or via email: office@mgcci.org.



EVENT REGISTRATION & SPONSORSHIP SHEET

Please fax this page back to us 847-965-0330

1/2/08 - Biz Ed @ Morton Grove Public Library
12 PM – 1:30 PM
6140 Lincoln Ave, Morton Grove
Topic: Your Business Strategy for 2008 and Beyond
Speaker: Terry Bass • FREE

1/10/08 – Multi-Chamber Seminar
8 AM – 11 AM
College of Lake County, Southlake Center
1120 S. Milwaukee Ave., Vernon Hills
Topic: Dealing Effectively with the News Media
Speaker: Stephen Mongelluzzo
\$40, includes book

1/16/08 - Women's Power Lunch
@ Giordano's of Morton Grove
11:45 AM – 1 PM
5990 Dempster Rd, Morton Grove
\$10 members, \$15 non-members; women only

1/17/08 – Multi-Chamber Seminar, 5 PM – 7 PM
Holiday Inn Chicago Northshore, 5300 W. Touhy, Skokie
Topic: Creating Customer Loyalty
Speaker: Terry Bass • \$25

1/30/08 – Connect 8 Multi-Chamber Networking Breakfast
7:30 AM – 9 AM

Doubletree Hotel, 9599 Skokie Blvd, Skokie
\$10 members, \$15 non-members

1/31/08 – “Festival of Stars” Awards Dinner @ Chateau Ritz
5:30 PM – 8 PM
9100 Milwaukee Ave, Niles
\$60 per person, \$550 for table of 10

2/6/08 - Biz Ed @ Morton Grove Public Library
12 PM – 1:30 PM
6140 Lincoln Ave, Morton Grove
Topic: Free Internet Advertising
Speaker: Mark Collins • FREE

2/20/08 - Women's Power Lunch @ TBA

2/21/08 – Joint Business After Hours
w/Skokie Chamber @ Sign-A-Rama
5 PM – 7 PM
9241 Skokie Blvd, Skokie, IL • FREE

2/27/08 – Multi-Chamber Progressive Networking Lunch
11:30 AM – 1:30 PM
Radisson Hotel, 2875 N. Milwaukee Ave., Northbrook
\$25 members, \$30 non-members; \$35 for table sponsorship

EVENTS

YES! Please sign me up for the above event (please check box).

SPONSORSHIP & NEWSLETTER SUBMISSIONS

YES! I want to:

- | | |
|--|---|
| <input type="checkbox"/> Advertise with an AD | <input type="checkbox"/> Sponsor BIZ ED |
| <input type="checkbox"/> Advertise with an INSERT | <input type="checkbox"/> Submit an ARTICLE |
| <input type="checkbox"/> Sign up for MEMBERSHIP PLUS | <input type="checkbox"/> Be a MEMBER IN FOCUS |



6101 Capulina Ave • Morton Grove, IL 60053
Phone: 847-965-0330 • Fax: 847-965-0349
E-Mail: office@mgcci.org

CONTACT INFORMATION:

Contact Name: _____

Company Name: _____

Phone #: _____ Email: _____

Amount to Bill: \$ _____ Payment Options: Check enclosed Money order Cash at door

Credit Card: Visa MasterCard Card# _____

Expiration Date _____ V# (3 digit code on back of credit card) _____

Name on Card: _____

Please notify us at least 24 hours in advance if you cannot attend an event. If not, the fee will be billed to you. Thank you!

Enhance Your Membership with Membership Plus for only \$200 & Save \$215 Annually

Chamber of Commerce members can save money on advertising & sponsorship opportunities by taking advantage of our Membership Plus Program.

Total Value of Membership Plus Benefits	\$415
Membership Plus Cost	\$200
Advertising and Sponsorship Savings =	\$215

Here's what you get with Membership Plus:

- 1 Insert in Chamber Monthly Newsletter (reg. \$75)
- 1 Set of Member Labels (reg. \$30)
- 1 Goodie Bag Sponsorship for Concert in the Park (reg. \$10)
- 2 \$50 Promotion/Event Coupons *
- 2 \$100 Promotion/Event Coupons *

*Coupons may be applied to any of the Advertising & Sponsorship Opportunities listed on the Advertising & Sponsorship Opportunities List. Coupons may not be combined for any single Advertising or Sponsorship expense. For example, Golf Outing Hole Sponsorship is \$150. A sponsoring member could use either a \$50 coupon which would reduce the cost to \$100 or a \$100 coupon which would reduce the cost to \$50.

Member labels and coupons will be mailed to participants. Coupons will expire at the end of the calendar year of membership. It is the member's responsibility to notify MGCCI that coupons will be used.

LOW COST ADVERTISING!

Reach a growing audience - we're increasing our circulation to 500 this month & next, with the goal of 1000 plus!

Business card size ads

- 1 month - \$50
- 3 months - \$135 (save 10%!)
 - 6 months - \$360 (save 20%!)

Inserts*

- 1 month - \$75
- 3 months - \$200 (save over 10%!)
 - 6 months - \$360 (save over 20%!)

* You supply the inserts - call us for current count.



BIZ ED:

A MONTHLY EDUCATIONAL PROGRAM @ THE MORTON GROVE PUBLIC LIBRARY

12 PM - 1:30 PM • 1st Wednesdays of the month (none in December and July)

MGCCI, with generous support from the Morton Grove Public Library, will hold a monthly business education seminar. Topics will include: Networking, Business Strategy, Developing Customer Loyalty, etc.

⇒ **Bring your own lunch**

⇒ **Free and open to the public**

Sponsor BIZ ED! \$50 gets you an audience for 10 minutes prior to the seminar and pays for drinks and desserts. Display your materials for free. See enclosed insert for more details.

Thank You

to EVERYONE
who came out to our
Annual Holiday Party
@ Rivals Sports Bar & Grill

THANK YOU

*Because of your generosity, we were able to donate
over 250 FOOD ITEMS to the Niles Food Pantry!*

...and another big THANK YOU
To Our Holiday Party Silent Auction Sponsors!

- Action Party of Morton Grove
- Bugle Newspapers
- Cambridge Bank
- Century 21 Marino Realtors
- Costco Wholesale
- Dean Giuntoli's Bookkeeping Services
- El Sol Restaurant
- First Financial Credit Union
- Harris Bank
- Lin-Mar Motors
- Marge's Flowers & Gift Shop, Inc.
- Mary Lynch, CPA, CFP
- Minuteman Press
- On Time Promotions, Inc.
- Pioneer Press
- SHORE Community Services
- Teresa Hoffman Liston, Attorney at Law

**Ad Space
Available**

see page 6 for
further details.



Perry Danos, D.D.S.
5700 Dempster,
Morton Grove, IL 60053
847.965.6223
fax 847.967.5700
www.procaredental.com



6101 Capulina Ave
Morton Grove, Illinois 60053

Phone:
(847) 965-0330

Fax:
(847) 965-0349

E-Mail:
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orders@minutemanmortongrove.com • www.minutemanmortongrove.com

Events at a Glance

January 2008

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

February 2008

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	

- 1/2/08**
Biz Ed @ Morton Grove Public Library
Board of Directors Meeting @ Village Hall
1st Ambassadors Meeting @ Village Hall
- 1/10/08**
Multi-Chamber Seminar @ College of Lake County, Vernon Hills
- 1/16/08**
Women's Power Lunch @ Giordano's, Morton Grove
- 1/17/08**
Multi-Chamber Seminar @ Holiday Inn Skokie

- 2/20/08**
Women's Power Lunch @ TBA
- 2/21/08**
Business After Hours @ Sign-A-Rama, Skokie
- 2/27/08**
Multi-Chamber Networking Lunch @ Radisson Hotel, Northbrook
- Wednesday Mornings – 8-9 AM
Business & Consumer Resources
Networking Group

- 1/30/08**
Multi-Chamber Networking Breakfast @ Doubletree Hotel, Skokie
- 1/31/08**
"Festival of Stars" Awards Dinner @ Chateau Ritz
- 2/6/08**
Biz Ed @ Morton Grove Public Library
Board of Directors Meeting @ Village Hall
Ambassadors Meeting @ Village Hall

INSERTS ENCLOSED IN THIS ISSUE:

- HL Development
- Business Condominiums
- Awards Dinner Sponsorship
- Registrations for Multi-Chamber Events & Seminars
- Hosts Wanted for Business After Hours!